



# UCS-X with Intersight Partner Enablement Program

## COURSE OVERVIEW

Partner enablement by Sunset Learning with separate modules for AM's and SE/FE. The AM/E teams receive training in the same week to build momentum and drive a cohesive message.

## WHO WILL BENEFIT FROM THIS COURSE?

- Account Manager
- Engineers

## COURSE OUTLINE

**Account Manager Workshop** – 2-hour module focused on enabling AM's to scope and qualify UCS X with Intersight without initial support of SE/FE.

- Context behind UCS-X Innovations
  - Macro level trends
  - Case for Blade servers
  - UCS value proposition
- Positioning UCS-X Powered by Intersight
  - Solving for Hybrid Cloud with Platform Approach
  - Modular Architecture
  - The Intersight advantage
- Customer Stakeholders Positioning
- Identifying UCS-X Opportunities

**Engineering Workshop** – 1 day with hands on labs. Learn how to prepare the UCS X-Series hardware components for discovery by Intersight Managed Mode (IMM) and manage components with Intersight.

- Cisco UCS X-Series Management through Intersight
  - Intersight Overview
  - Intersight Licensing
  - Accessing the Intersight Dashboard
  - Dashboard Navigation
  - Inventory Views
  - Configuration of Intersight vs. UCSM/UCSC
  - Domain Claiming
  - Domain and Server Policies/Profiles
  - Submitting Feedback



Labs:

- Claiming the UCS Domain
- Intersight Dashboard Overview
- Add and Remove a Dashboard Widget
- Activate Trial Essentials License
- Domain Policy Creation
- Domain Profile Deployment
- Updating Firmware
- Creating Server Pools
- Server Policy Creation
- Server Profile Deployment
- Server Profile Template Deployment
- Virtual Media Using OS Links
- Installing VMware ESXi
- Accessing the KVM and Installing an Operating System
- Submitting Feedback and Further Information

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### **WHY TRAIN WITH SUNSET LEARNING INSTITUTE?**

Sunset Learning Institute (SLI) has been an innovative leader in developing and delivering authorized technical training since 1996. Our goal is to help our customers optimize their technology investments by providing convenient, high quality technical training that our customers can rely on. We empower students to master their desired technologies for their unique environments.

What sets SLI apart is not only our immense selection of trainings options, but our convenient and consistent delivery system. No matter how complex your environment is or where you are located, SLI is sure to have a training solution that you can count on!

#### **Premiere World Class Instruction Team**

- All SLI instructors have a four-year technical degree, instructor level certifications and field consulting work experience
- Sunset Learning has won numerous Instructor Excellence and Instructor Quality Distinction awards since 2012

#### **Enhanced Learning Experience**

- The goal of our instructors during class is ensure students understand the material, guide them through our labs and encourage questions and interactive discussions.

#### **Convenient and Reliable Training Experience**

- You have the option to attend classes live with the instructor, at any of our established training facilities, or from the convenience of your home or office

- All Sunset Learning Institute classes are guaranteed to run – you can count on us to deliver the training you need when you need it!

#### **Outstanding Customer Service**

- You will work with a dedicated account manager to suggest the optimal learning path for you and/or your team
- An enthusiastic student services team is available to answer any questions and ensure a quality training experience

**Interested in Private Group Training?**

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